

WHAT WE DO | Executive Background Investigations

IGI's gold standard due diligence practice provides clients with timely, critical information when they are contemplating new financial or business relationships with entities and individuals. Applying the utmost discretion, we conduct a variety of domestic and international due diligence investigations, including of candidates for executive hire, corporate acquisitions and portfolio companies, investors and other parties with the potential to cause financial, legal or reputational harm.

IGI successfully helps private equity firms, venture capital firms, major colleges and universities, hedge funds, and executive search firms mitigate risk by investigating their prospective executive hires, whether for portfolio companies or their own firms, as well as entities and principals of new acquisitions. As expert fact-finders trained in uncovering the accurate and complete credentials, bona fides, reputations, backgrounds and track records of prospective partners and executive hires, our investigators know where to look for, and how to find, the potential vulnerabilities that often later haunt clients. This vetting process includes verifying the accuracy of a party's representations as to their experience and capabilities and to "red flag" potential undisclosed liabilities.

What sets IGI apart is our ability to match our investigative work to the specific issues our client is facing. Our legal, security, financial and business experience overlays our investigative experience and fact-finding skills to produce relevant, useful and cost-effective results. We identify and frame issues, plan our investigations, gather and analyze evidence and report investigative results, all in the context of our knowledge of what and how our findings can help our client succeed.

Case Studies

- For a private equity investor in energy technology companies, we conduct due diligence on major portfolio additions and their executives. Our investigations are integrated into their purchase investigation process, with the knowledge and authorization of the subjects.
- On behalf of a venture capital fund, IGI conducted due diligence on an executive who claimed a successful investment strategy for capturing large returns. IGI investigators uncovered and developed information related to the individual's history of incurring losses after deviating from the investment strategy, as well as specific prior instances of deceit and possible fraud in recruiting potential investors and in his own biography.
- For a private equity investor and its outside counsel, IGI investigated alleged abuse of authority and financial improprieties by the CEO of a portfolio company. The

investigation results were crucial in the investor's negotiation of the termination of the CEO's employment agreement and ownership interest in the portfolio company.

- On behalf of an early stage investor in technology-based companies, IGI conducted due diligence on an executive from the financial industry. IGI investigated the executive's personal and professional backgrounds, including his reputation and financial history as well as disputes and lawsuits in which he was involved. We also collected and analyzed data and information related to transactions in which the executive and his prior employers were involved in order to help assess the level of potential financial and reputational risk to our investor-client.