

ABOUT IGI AND THE LENZNER FIRM

Founded by former Watergate prosecutor Terry F. Lenzner in 1984, IGI is a preeminent risk advisory and corporate investigations firm with core specialties in internal investigations, regulatory and competitive intelligence, due diligence, executive background investigations, and litigation support. By combining seasoned attorneys with sophisticated analysts, investigators, accountants and public relations specialists, we provide our clients with unparalleled strategic counsel and technical expertise. Whether for a Fortune 500 company, Ivy League university, investment firm, or a prominent political figure or entertainer, we help clients solve complex problems, mitigate risk, navigate a developing crisis and prevail in adversarial situations.

Our clients often retain The Lenzner Firm, P.C., which engages, directs and supervises IGI. This unique model provides clients the significant advantage of conferring attorney-client privilege and confidentiality on our work product and applicable communications, as well as the perspective and quality control of litigators and former federal prosecutors overseeing the engagement. We place a premium on obtaining information ethically and legally, and our attorney-supervised model offers in-house capabilities to quickly and discreetly address legal issues that may arise.



Jonathan Lenzner, IGI's Chief Executive Officer and attorney at The Lenzner Firm, is a former federal and Manhattan prosecutor who investigated and prosecuted financial crimes and public corruption and has a background in crisis communications.



Tom Wendel, IGI's President has 15 years of investigative experience at IGI in addition to extensive financial and forensic accounting experience gained from his time as a partner at a major accounting firm and as a financial manager in the publishing, retail and investigative industries.

Our case managers, investigators and researchers are attorneys, forensic accountants, and former law enforcement officers, White House vetters, journalists, intelligence analysts and auditors who bring diverse credentials, experience and perspective to our engagements.



The Lenzner Firm



Investigative Group International • The Lenzner Firm

815 Connecticut Avenue NW, Suite 730

Washington, DC 20006

202-789-7700 • www.igint.com

OUR PRACTICE AREAS

Competitive & Regulatory Intelligence

Internal Investigations

Litigation and Crisis Communications

Litigation Support

Due Diligence

Executive Background Investigations

Political Research & Vetting

Counsel & Response to Online Risks & Defamation

Financial Integrity & Compliance Services

Anti-Corruption Due Diligence & Investigations

CASE STUDIES

Litigation Support

Our client, a medical device manufacturer, and its CEO were indicted in federal court over allegations that their sales reps promoted “off-label” use of its FDA-approved treatment kit. After trial, the company and its CEO were exonerated when the jury acquitted on all counts. The client’s counsel credited IGI for contributing to their success at trial by informing their strategic decision-making and their cross-examination of witnesses.

Our investigators and researchers developed in-depth background profiles of more than 20 government fact and expert witnesses, often on short notice. We uncovered information that impeached the credibility of certain witnesses or otherwise undermined their suitability as witnesses, such as undisclosed convictions, misrepresentations and omissions on resumes, controversial social media postings, and false and incriminating statements made in other proceedings.

Vetting and Executive Background Investigations

Universities and Fortune 500 companies retain The Lenzner Firm and IGI to vet candidates for high profile positions, including corporate directors and officers and university president, dean, and athletic director. We also vet political candidates for president, congress, governor, attorney general and mayor.

Due Diligence

A private equity firm that was making a number of new investments engaged The Lenzner Firm and IGI team for due diligence, including to scrutinize potential portfolio companies and executives before acquisition. We helped the client by vetting multiple executives of each company to ensure there were no issues before

the deal was finalized, and to help avoid future issues in their ongoing relationships with the companies and their human capital.

Competitive & Regulatory Intelligence

A company in the medical field retained The Lenzner Firm and IGI when it was facing resistance from the Food and Drug Administration (“FDA”) to getting approval for its primary product. Our team of attorneys and investigators uncovered information illustrating how certain FDA personnel were improperly hindering our client’s pending application. The results of our investigation helped the client’s application receive a favorable decision by the FDA.

Internal Investigations

A prominent international organization retained our attorneys and investigators to conduct an internal investigation after confidential documents were misappropriated and leaked. Our scope included determining the extent and circumstances of the breach and conducting a security audit to assist the client in improving its document and IT management systems. Our investigation included capturing and searching terabytes of data from their servers, analyzing leaked financial records, and interviewing witnesses. The investigation and audit were supervised by our attorneys, who provided legal counsel to the client and ensured compliance with legal and client-driven privacy considerations. Our deliverables included a comprehensive report and presentation of our findings and recommendations to the client’s board, which included a factual narrative detailing how certain individuals misappropriated and leaked proprietary documents to the media.

[Learn more about our success stories at www.igint.com](http://www.igint.com)